

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE

May 19, 2014

7:00 p.m.

Glencoe Golf Club  
621 Westley Road  
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL  
Dale Thomas, Chairman  
Jim Hirsch  
Joe Keefe  
John Nesbitt  
Ron Schmidt  
Scott Shore
2. APPROVAL OF APRIL 2014 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
  - APRIL 2014 SUMMARY REPORT
5. CLUBHOUSE TASKFORCE UPDATE
6. OTHER BUSINESS
7. ADJOURNMENT

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE  
Meeting Minutes  
April 21, 2014

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:05 p.m. at the Village Hall. The following members were present:

Dale Thomas, Chairman  
Jim Hirsch  
John Nesbitt

Committee members Joe Keefe, Mitch Melamed, Ron Schmidt and Scott Shore were absent. Linda Sharp, a Glencoe resident, was also in attendance.

2. APPROVAL OF THE MARCH MINUTES

The March Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- Linda Sharp addressed the committee and informed them that she is willing to assist with fundraising and public relations as it relates to the new clubhouse.
- Linda formerly worked in professional fundraising and has experience in dealing with the issues we may face going forward.
- The fact that the clubhouse can be beneficial to the entire community was discussed. The restaurant would be a great addition to Glencoe and a good venue for holding parties or meetings.
- The golf course also offers an important open space to the community.
- Offering the golf course as a year round facility and perhaps promoting cross country skiing in the winter would be a good idea.
- Fundraising ideas and perhaps naming rights to bring in additional funds was discussed.
- It is imperative to maintain the history of the Club and have the building not be over whelming.
- The vision of the Golf Club should be brought to the community before we go to an architect. Perhaps some specific talking points should be shared in the near future.
- Expanding the use of the Golf Club to croquet players would add another use to the facility.

4. MANAGERS MONTHLY REPORT

- Stella reviewed the March monthly report.
- An email blast was sent late in the month that produced the play that occurred the last four days of the month and allowed us to exceed our budget.

- The golf course did suffer some winter kill due to the melting and then freezing of snow on the turf. Three greens on the course are in bad shape and the chipping green also had a lot of damage.
- In comparison to other local courses, including the private clubs, we are in good shape. Some of the other clubs will not open until late May or early June.
- The bad areas on the greens have been seeded and top-dressed but will still be open for play. Private clubs have the ability to stay closed as they do not depend on the day to day revenue as they have member fees coming in regardless of play.
- A question was asked if we will be ready for the IPGA event on May 19<sup>th</sup>. Stella responded that the greens are rolling fine they are just not pretty. As long as the weather cooperates we should be in decent shape for the tournament.
- The growing conditions are a month behind and Dave is doing everything possible to help the process.
- The golf course has become a designated way station for monarch butterflies. By planting appropriate plants that provide nectar and milkweed for nesting we will aid the plight of the butterflies.
- We did exceed budget despite the weather due to the play on the last four days of the month.
- A question was asked if the treatment for the Ash borer last season has done any good. Stella replied that she would follow up with Dave but it may be too early in the season to determine if the treatment was successful.

#### 5. CLUBHOUSE TASK FORCE UPDATE

- Stella informed the committee that work continues with W.B. Olson to try to determine more definitive numbers and get a better of idea of the true cost of the new clubhouse.

#### 6. OTHER BUSINESS

- A question was asked as to what the plan was for removing the starter shack. Stella replied that it was placed on Craig's list and no one is interested in taking it so with the Village's help it will be destroyed and removed from the property.
- The committee was informed that a clock was being considered as a memorial for Arnold Levy. The committee was shown some examples and everyone agreed that it is a good idea.
- The path that was created leading from the putting green to the first tee is great. It was suggested that an additional path be constructed leading from the front of the tee to the putting green.
- It was suggested that the golf shop carry full zippered jackets.
- Dale announced that John Nesbitt has served two terms on the committee and this would be his last official meeting. We will thank him for his service on the committee at our meeting in May with golf and dinner.
- Dale informed the committee that Mitch Melamed would be moving from the Golf Advisory Committee to the Clubhouse Task Force.

- It was discussed that it is important for the Golf Club to have open communications with the Botanic Garden. Many of their members are also our golfers so there is a dual interest in maintain a good relationship.

7. ADJOURNMENT

There being no further business for discussion, the meeting was adjourned at 8:00 p.m.



# Glencoe Golf Club

To: Golf Advisory Board  
From: Stella Nanos, General Manager  
Date: May 9, 2014  
Subject: April 2014 Monthly Report

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**Financial Overview:** April started off very slow due to the below average temperatures. There were ten days out of the month with temperatures at or below 32 degrees and two inches of snow on the 15th. Total revenues for the month were \$90,644 versus the budget of \$65,794.

	2014 Actual	2013 Actual
Rounds	1,744	1,498
Average Rate	\$34.10	\$29.30
FYTD Rounds	2,035	1,884

## **Departmental Overview:**

**Golf Shop:** Green fee revenue was \$59,479 vs. a budget of \$43,888.

**Merchandise:** Merchandise sales totaled \$2,862 vs. a budget of \$2,550.

**Driving Range:** The driving range revenue was \$5,476 vs. a budget of \$3,626.

**Rentals:** Power cart rental revenue was \$9,552 vs. a budget of \$9,000; pull cart rental revenue was \$1,032 vs. a budget of \$900.

**Food & Beverage:** The restaurant was open with a full menu. The first rent payment is not due until June 1<sup>st</sup>.

## **Golf Course:**

- Turf conditions continue to be hampered by lack of heat and sun. The turf that was damaged over the winter has been seeded and top-dressed but the growing season is a full month behind.
- The irrigation system was pressurized and made ready for the season. Thankfully there were not many issues considering the excessive amount of days with below zero temperatures.

- The work on the new tee box on the 12<sup>th</sup> hole has been started. The new area was stripped, tree roots removed, top soil hauled to site and grading of the new tee box has begun.
- Repaired and seeded large area on #18 rough and fairway that was caused by winter tree removal.
- All bunkers were edged and weeded.
- The pond aerators and drinking fountains have been placed on the course after pressurizing the system and repairing leaks.
- All of the washrooms on the course have been opened for the season.
- Organic fertilizer was applied to all of the greens.

**2014 Weather:** The high temperature for the month was 78 degrees and the low was 24 degrees. The average high for the month is 57 degrees and the average low is 38 degrees. Total precipitation was 2.9 inches against an average of 3.58 inches.

**Marketing Notes:**

- A brochure was created for the golf club promoting our rates, academy, outings and food and beverage service. These brochures will be used internally as well off site for promotions and brand awareness.
- A banner promoting summer camps was placed on Green Bay Road.
- An ad was placed with Sun Times Media targeting Northbrook, Glenview and Wilmette promoting the Senior Membership program.
- A banner ad was placed in the e-newsletter for *make it better* magazine.
- Social media website updates via Twitter and Facebook.
- An ad was placed in the CDGA Green Book and golf course listing brochure.
- A premium listing was placed in Golf Chicago Magazine's directory.
- An email blast was sent promoting Clinics, TaylorMade fitting Day and the Senior Spring Event.
- An email blast was sent to previous participants in the summer camp promoting junior clinics and camp.
- An SEO ad was placed on Google and Bing promoting Summer Camps.

**Miscellaneous:**

- A meeting was held with Cindy Baker, the manager of horticulture services for the Chicago Botanic Garden, to evaluate the trees on the 17<sup>th</sup> tee adjacent to the Botanic property line. Cindy requested that the limbs that were hanging over the Botanic property be removed as she felt they were a safety risk. Staff is in the process of receiving bids for the work.
- The Club went to full rates on April 11<sup>th</sup>.
- Golf Galaxy allowed the Club to staff a table and pass out brochures during one of their promotional weekends.
- Staff attended the Glencoe Ladies Golf League's spring meeting. The ladies league is scheduled to play 25 weeks out of the season.
- The fees for the permanent tee time program that begins in May have been collected; this season we will have 172 members.

Sincerely,

Stella Nanos  
General Manager  
Glencoe Golf Club

GLENCOE GOLF CLUB  
MONTHLY FINANCIAL REPORT

April 2014

Glencoe Golf Club												
INCOME STATEMENT												
Summary of All Units												
For the Month Ending April 30, 2014												
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Year To Date Last Year	Annual Budget
<b>REVENUE</b>												
GOLF ACADEMY	6,025	1,730	4,295	1,730	4,295	7,585	2,930	4,655	4,220	3,365	4,220	75,705
GREENS FEES	63,629	46,488	17,141	55,107	8,522	73,625	53,318	20,307	67,185	6,440	67,185	1,084,085
LEASES	-	-	-	-	-	-	-	-	-	-	-	24,000
MERCHANDISE	2,862	2,550	312	5,447	(2,585)	3,204	2,925	279	9,539	(6,335)	9,539	51,575
OTHER	3,100	2,400	700	2,960	140	3,530	3,050	480	3,824	(294)	3,824	22,630
OUTINGS	-	-	-	-	-	100	-	100	-	100	-	24,330
POWER CARTS	9,552	9,000	552	8,740	812	9,552	9,500	52	11,178	(1,626)	11,178	231,200
RANGE	5,476	3,626	1,850	4,871	605	6,317	4,026	2,291	4,871	1,446	4,871	45,400
<b>TOTAL</b>	<b>90,644</b>	<b>65,794</b>	<b>24,850</b>	<b>78,855</b>	<b>11,789</b>	<b>103,913</b>	<b>75,749</b>	<b>28,164</b>	<b>100,817</b>	<b>3,096</b>	<b>100,817</b>	<b>1,558,925</b>
<b>EXPENSES</b>												
C&G PAYROLL	35,708	37,958	(2,250)	35,103	605	62,263	70,104	(7,841)	60,049	2,214	60,049	445,450
CHEM/FERTILIZER	1,809	3,500	(1,691)	884	925	2,476	3,500	(1,024)	884	1,592	884	75,000
COGS	1,830	1,657	173	4,678	(2,848)	2,041	1,894	147	8,123	(6,082)	8,123	33,403
COMMUNICATIONS	526	696	(170)	696	(170)	1,247	1,748	(501)	1,747	(500)	1,747	11,523
CREDIT CARD FEES	2,104	2,000	104	1,713	391	3,007	3,000	7	2,565	442	2,565	30,100
DEPRECIATION - EST.	-	-	-	-	-	-	-	-	-	-	-	90,000
EQUIPMENT R&M	379	1,000	(621)	494	(115)	1,249	2,000	(751)	1,496	(247)	1,496	23,500
GASOLINE	-	100	(100)	-	-	-	100	(100)	-	-	-	18,000
GOLF ACADEMY	4,095	1,780	2,315	1,298	2,797	6,240	3,260	2,980	3,285	2,955	3,285	59,282
LIABILITY INSURANCE	1,377	1,377	-	1,639	(262)	2,755	2,755	-	3,131	(376)	3,131	17,529
MAINTENANCE SUPPLIES	3,539	2,237	1,302	976	2,563	4,069	4,937	(868)	1,566	2,503	1,566	24,230
MANAGEMENT FEE	-	3,490	(3,490)	3,432	(3,432)	-	6,981	(6,981)	6,864	(6,864)	6,864	41,884
MARKETING	2,900	1,000	1,900	205	2,695	3,268	1,250	2,018	280	2,988	280	23,000
OTHER	2,207	8,518	(6,311)	2,543	(336)	4,011	15,936	(11,925)	4,088	(77)	4,088	56,186
POWER CART LEASE	5,500	5,550	(50)	5,500	-	5,500	5,550	(50)	5,500	-	5,500	33,300
RANGE	-	-	-	-	-	-	-	-	-	-	-	3,800
SHOP PAYROLL	30,623	33,651	(3,028)	29,251	1,372	58,765	63,460	(4,695)	56,943	1,822	56,943	420,056
UTILITIES	3,057	2,200	857	801	2,256	4,148	4,700	(552)	5,045	(897)	5,045	36,900
WATER-SEWER-GARBAGE	-	200	(200)	-	-	511	700	(189)	416	95	416	43,400
<b>TOTAL</b>	<b>95,654</b>	<b>106,914</b>	<b>(11,260)</b>	<b>89,213</b>	<b>6,441</b>	<b>161,550</b>	<b>191,875</b>	<b>(30,325)</b>	<b>161,982</b>	<b>(432)</b>	<b>161,982</b>	<b>1,486,543</b>
<b>OPERATING INCOME (LOSS)</b>	<b>(5,010)</b>	<b>(41,120)</b>	<b>(36,110)</b>	<b>(10,358)</b>	<b>(6,357)</b>	<b>(57,637)</b>	<b>(116,126)</b>	<b>(58,489)</b>	<b>(61,165)</b>	<b>(3,167)</b>	<b>(61,165)</b>	<b>72,382</b>
INTEREST	386	141	245	226	160	275	282	(7)	328	(53)	328	1,692
SALE OF ASSETS	2,800	-	2,800	2,500	300	3,650	-	3,650	2,500	1,150	2,500	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	-	(3,100)
<b>TOTAL</b>	<b>3,186</b>	<b>141</b>	<b>3,045</b>	<b>2,726</b>	<b>460</b>	<b>3,925</b>	<b>282</b>	<b>3,643</b>	<b>2,828</b>	<b>1,097</b>	<b>2,828</b>	<b>(1,408)</b>
CHANGE IN NET ASSETS	(1,824)	(40,979)	(39,155)	(7,632)	(6,357)	(53,712)	(115,844)	(62,132)	(58,337)	(4,805)	(58,337)	70,974
<b>DAYS OF OPERATION</b>	<b>24.00</b>	<b>30.00</b>	<b>(6.00)</b>	<b>21.00</b>	<b>3.00</b>	<b>28.00</b>	<b>44.00</b>	<b>(16.00)</b>	<b>26.00</b>	<b>2</b>	<b>26.00</b>	<b>238.00</b>
<b>ROUNDS</b>	<b>1,744</b>	<b>1,335</b>	<b>409</b>	<b>1,498</b>	<b>246</b>	<b>2,035</b>	<b>1,595</b>	<b>440</b>	<b>1,884</b>	<b>151</b>	<b>1,884</b>	<b>30,741</b>
<b>AVERAGE GF PER ROUND</b>	<b>36.48</b>	<b>34.82</b>	<b>1.66</b>	<b>36.79</b>	<b>0.83</b>	<b>36.18</b>	<b>33.43</b>	<b>2.75</b>	<b>35.66</b>	<b>0.11</b>	<b>35.66</b>	<b>35.27</b>



Glencoe Golf Club  
Rounds History April FY2015

	CURRENT YEAR (2015)			CURRENT YEAR (2014)		
	Rounds Period	Ytd	Budget Rounds	Ytd	Budget Rounds	Ytd Bud. Rnds
March	291	260	386	386	225	225
April	1,744	1,595	1,498	1,884	1,335	1,560
May	2,035	4,638	3,961	5,845	4,034	5,594
June	2,035	11,350	5,509	11,354	5,757	11,351
July	2,035	17,688	6,235	17,589	6,327	17,678
August	2,035	6,000	6,904	24,493	5,932	23,610
September	2,035	4,581	28,269	5,181	29,674	28,210
October	2,035	2,375	30,644	2,847	32,521	30,441
November	2,035	300	30,944	601	33,122	30,741
December	2,035		30,944	N/A	#VALUE!	30,741
January	2,035		30,944	N/A	#VALUE!	30,741
February						

DAYS OF OPERATION

	CURRENT YEAR (2015)			CURRENT YEAR (2014)		
	Period	Ytd	Budget Days	Period	Ytd	Budget Days
March	4	4	14	5	5	14
April	24	28	30	21	26	30
May		28	31	26	52	31
June		28	30	25	77	30
July		28	31	31	108	31
August		28	31	31	139	31
September		28	30	29,0	168	30
October		28	31	28	196	31
November		28	10	15	211	10
December		28	238	N/A	#VALUE!	238
January		28	238	N/A	#VALUE!	238
February		28	238	N/A	#VALUE!	238

ROUNDS PER DAY OF BUDGETED OPERATION

	CURRENT YEAR (2015)			CURRENT YEAR (2014)		
	Actual	Budget	Variance	Actual	Budget	Variance
March	21	19	2	28	16	12
April	58	45	14	50	45	5
May	0	130	-130	128	130	-2
June	0	190	-190	184	192	-8
July	0	204	-204	201	204	-3
August	0	194	-194	223	191	31
September	0	153	-153	173	153	20
October	0	77	-77	92	72	20
November	0	0	0	60	0	60
December	N/A	0	N/A	N/A	0	N/A
January	N/A	0	N/A	N/A	0	N/A
February		0	N/A		0	N/A

Source: Golf Records

## Revenue Summary & Detail

**Glencoe Golf Club  
Monthly Revenue Activity Summary**

activity key acct title	April 2014 Activity				Year-To-Date Activity (FY 2015)						
	This Period		\$ of Period		This Period		\$ of Period				
	Actual	Budget	This Period	Last Year	Actual	YTD	YTD Last Year	\$ of Last Year			
GOLF ACADEMY	6,025	1,730	4,295	1,730	4,295	7,585	2,930	4,655	4,220	3,365	75,705
GREENS FEES	63,629	46,488	17,141	55,107	8,522	73,625	53,318	20,307	67,185	6,440	1,084,085
INTEREST	386	141	245	226	160	275	282	-7	328	-53	1,692
LEASES	0	0	0	0	0	0	0	0	0	0	24,000
MERCHANDISE	2,862	2,550	312	5,447	-2,584	3,204	2,925	279	9,539	-6,335	51,575
OTHER	3,100	2,400	700	2,960	140	3,530	3,050	480	3,824	-294	22,630
OUTINGS	0	0	0	0	0	100	0	100	0	100	24,330
POWER CARTS	9,552	9,000	552	8,740	812	9,552	9,500	52	11,178	-1,626	231,200
RANGE	5,476	3,626	1,850	4,871	605	6,317	4,026	2,291	4,871	1,446	45,400
SALE OF ASSETS	2,800	0	2,800	2,500	300	3,650	0	3,650	2,500	1,150	0

**Glencoe Golf Club**  
**Monthly Revenue Activity Detail**

activity key acct title	April 2014 Activity				Year-To-Date Activity (FY 2015)				
	This Period		This Period		YTD		YTD Last		Annual Budget
	Actual	Budget	Budget	Last Year	Actual	Budget	Year	Year	
<b>GOLF ACADEMY</b>									
60-166-600-32517 GOLF ACADEMY REVENUE	0	0	1,730	-1,730	0	0	3,720	-3,720	39,000
60-166-600-32927 GOLF PRO LESSONS	6,025	1,730	4,295	6,025	7,585	2,930	500	7,085	36,705
<b>GOLF ACADEMY</b>	6,025	1,730	4,295	4,295	7,585	2,930	4,220	3,365	75,705
<b>GREENS FEES</b>									
60-166-600-32480 SENIOR MEMBERSHIPS	4,150	2,600	1,550	-325	6,175	3,800	5,975	200	19,650
60-166-600-32485 GREEN FEES - WEEK DAYS	24,308	21,465	2,843	6,331	26,921	25,535	22,425	4,496	517,389
60-166-600-32490 GREEN FEES - WEEKENDS	35,171	22,423	12,748	2,516	40,529	23,983	38,785	1,744	364,796
60-166-600-32495 PERM TIMES & FEES	0	0	0	0	0	0	0	0	182,250
<b>GREENS FEES</b>	63,629	46,488	17,141	8,522	73,625	53,318	67,185	6,440	1,084,085
<b>INTEREST</b>									
60-166-600-32805 INTEREST ON INVESTMENTS	117	100	17	9	221	200	199	22	1,200
60-166-600-32810 IMET EARNINGS	269	41	228	151	54	82	129	-75	492
<b>INTEREST</b>	386	141	245	160	275	282	328	-53	1,692
<b>LEASES</b>									
60-166-600-32920 FOOD SERVICE FEE	0	0	0	0	0	0	0	0	24,000
<b>LEASES</b>	0	0	0	0	0	0	0	0	24,000
<b>MERCHANDISE</b>									
60-166-600-32705 FOOD SALES	0	0	0	0	0	125	0	0	300
60-166-600-32710 GOLF BALLS	1,430	925	505	-60	1,562	1,025	1,900	-338	18,625
60-166-600-32715 CLOTHING	224	625	-401	-333	308	675	557	-249	6,450
60-166-600-32720 MERCHANDISE	1,208	1,000	208	-2,201	1,334	1,100	7,081	-5,748	26,200
<b>MERCHANDISE</b>	2,862	2,550	312	-2,584	3,204	2,925	9,539	-6,335	51,575
<b>OTHER</b>									
60-166-600-32500 ANNUAL LOCKER RENTAL	50	150	-100	50	50	200	0	50	300
60-166-600-32510 PULL CART RENTAL	1,032	900	132	98	1,314	1,100	1,073	241	15,100
60-166-600-32520 CDGA REVENUE	440	0	440	280	560	0	280	280	1,980
60-166-600-32525 LEAGUE FEES	0	1,000	-1,000	-1,560	0	1,400	2,115	-2,115	2,400
60-166-600-32530 RENTAL CLUBS	1,578	350	1,228	1,266	1,606	350	312	1,294	2,850

**Revenue List**

5/6/2014

**Glencoe Golf Club  
Monthly Revenue Activity Detail**

activity key acct title	April 2014 Activity				Year-To-Date Activity (FY 2015)					
	This Period Actual	This Period Budget	\$ of Period Budget	\$ of Period Last Year	This Period Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32995 SUNDRY	0	0	0	-6	0	0	0	44	-44	0
OTHER	3,100	2,400	700	2,960	3,530	3,050	480	3,824	-294	22,630
<b>OUTINGS</b>										
60-166-600-32475 GOLF OUTING REVENUE	0	0	0	0	100	0	100	0	100	24,330
OUTINGS	0	0	0	0	100	0	100	0	100	24,330
<b>POWER CARTS</b>										
60-166-600-32505 ELECTRIC CART RENTAL	9,552	9,000	552	8,740	9,552	9,500	52	11,178	-1,626	231,200
POWER CARTS	9,552	9,000	552	8,740	9,552	9,500	52	11,178	-1,626	231,200
<b>RANGE</b>										
60-166-600-32515 PRACTICE RANGE REVENUES	5,476	3,626	1,850	4,871	6,317	4,026	2,291	4,871	1,446	45,400
RANGE	5,476	3,626	1,850	4,871	6,317	4,026	2,291	4,871	1,446	45,400
<b>SALE OF ASSETS</b>										
60-166-600-35110 SALE OF ASSETS	2,800	0	2,800	2,500	3,650	0	3,650	2,500	1,150	0
SALE OF ASSETS	2,800	0	2,800	2,500	3,650	0	3,650	2,500	1,150	0

Expenditure Report  
Summary Report by Type  
Expenditure Detail

Glencoe Golf Club

Monthly Expenditure Activity Summary

Year-To-Date Activity (FY 2015)

April 2014 Period Activity

activity  
sub\_1 sub1\_title  
key acct title

activity sub_1 sub1_title key acct title	April 2014 Period Activity			Year-To-Date Activity (FY 2015)								
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	35,708	37,958	-2,250	35,103	605	605	62,263	70,104	-7,841	60,049	2,213	445,450
CAPITAL	45,670	28,775	16,895	6,006	39,664	39,664	59,620	39,113	20,507	7,419	52,201	234,612
CHEM/FERTILIZER	1,809	3,500	-1,691	884	925	925	2,476	3,500	-1,024	884	1,592	75,000
COGS	1,830	1,657	173	4,678	-2,848	-2,848	2,041	1,894	147	8,123	-6,082	33,403
COMMUNICATIONS	526	696	-170	696	-170	-170	1,247	1,748	-501	1,747	-500	11,523
CREDIT CARD FEES	2,104	2,000	104	1,713	391	391	3,007	3,000	7	2,565	442	30,100
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	0	90,000
EQUIPMENT R&M	379	1,000	-621	494	-114	-114	1,249	2,000	-751	1,496	-246	23,500
GASOLINE	0	100	-100	0	0	0	0	100	-100	0	0	18,000
GOLF ACADEMY	4,095	1,780	2,315	1,298	2,797	2,797	6,240	3,260	2,980	3,285	2,955	59,282
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	1,377	1,377	0	1,639	-261	-261	2,755	2,755	0	3,131	-376	17,529
MAINTENANCE SUPPLIES	3,539	2,237	1,302	976	2,562	2,562	4,069	4,937	-868	1,566	2,503	24,230
MANAGEMENT FEE	0	3,490	-3,490	3,432	-3,432	-3,432	0	6,981	-6,981	6,864	-6,864	41,884
MARKETING	2,900	1,000	1,900	205	2,695	2,695	3,268	1,250	2,018	280	2,988	23,000
OTHER	2,207	8,518	-6,311	2,543	-336	-336	4,011	15,936	-11,925	4,088	-77	56,186
POWER CART LEASE	5,500	5,550	-50	5,500	0	0	5,500	5,550	-50	5,500	0	33,300
RANGE	0	0	0	0	0	0	0	0	0	0	0	3,800
SHOP PAYROLL	30,623	33,651	-3,029	29,251	1,371	1,371	58,765	63,460	-4,695	56,943	1,822	420,056

Glencoe Golf Club  
Monthly Expenditure Activity Summary

activity sub_1 sub1_title key acct title	April 2014 Period Activity			Year-To-Date Activity (FY 2015)							
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	3,057	2,200	857	801	2,256	4,148	4,700	-552	5,045	-897	36,900
WATER-SEWER-GARBAGE	0	200	-200	0	0	511	700	-189	416	95	43,400



Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 key acct	sub1_title title	April 2014 Period Activity				Year-To-Date Activity (FY 2015)						
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<b>C&amp;G PAYROLL</b>												
60-166-387-42110	SALARIES - REGULAR	12,668	12,707	-39	12,514	155	25,507	25,414	93	25,198	309	152,484
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	4,000
60-166-387-42210	SALARIES - TEMPORARY	9,468	14,529	-5,061	11,969	-2,501	15,948	26,131	-10,184	16,937	-989	165,070
60-166-387-42610	EMPLOYEE BENEFITS	3,485	3,444	41	3,966	-481	6,969	6,888	81	7,932	-962	41,328
60-166-387-46115	SOCIAL SECURITY ADMIN.	1,359	1,689	-329	1,505	-146	2,544	3,196	-652	2,587	-44	19,688
60-166-387-46120	MEDICARE ONLY	329	394	-65	352	-23	607	747	-140	605	1	4,604
60-166-387-46125	ILL MUNI. RET. FUND	2,411	2,896	-485	2,768	-357	4,700	5,428	-728	4,761	-61	33,910
60-166-387-47110	UNEMPLOYMENT	5,988	2,300	3,688	2,029	3,959	5,988	2,300	3,688	2,029	3,959	24,366
<b>C&amp;G PAYROLL</b>		35,708	37,958	-2,250	35,103	605	62,263	70,104	-7,841	60,049	2,213	445,450
<b>CAPITAL</b>												
60-166-387-81120	BUILDING ALTERATIONS	0	1,800	-1,800	1,848	-1,848	0	5,800	-5,800	2,014	-2,014	11,300
60-166-387-81130	GOLF COURSE	9,265	18,000	-8,735	797	8,468	9,265	20,750	-11,485	2,044	7,221	51,125
60-166-387-81135	FORESTRY &	0	0	0	0	0	0	0	0	0	0	30,000
60-166-387-82140	GOLF EQUIPMENT	30,450	600	29,850	0	30,450	44,400	600	43,800	0	44,400	71,600
60-166-387-89105	CAPITAL SALARIES	4,972	7,000	-2,028	3,060	1,912	4,972	10,000	-5,028	3,060	1,912	59,000
60-166-387-89110	CAPITAL SOCIAL SEC.	308	434	-126	190	119	308	620	-312	190	119	3,658
60-166-387-89115	CAPITAL MEDICARE	60	102	-41	44	16	60	145	-84	44	16	855
60-166-387-89120	CAPITAL IMRF	614	839	-225	66	548	614	1,199	-585	66	548	7,074
<b>CAPITAL</b>		45,670	28,775	16,895	6,006	39,664	59,620	39,113	20,507	7,419	52,201	234,612
<b>CHEM/FERTILIZER</b>												
60-166-387-61240	CHEMICALS/SEED/FERTILI	1,809	3,500	-1,691	884	925	2,476	3,500	-1,024	884	1,592	75,000
<b>CHEM/FERTILIZER</b>		1,809	3,500	-1,691	884	925	2,476	3,500	-1,024	884	1,592	75,000
<b>COGS</b>												
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	0	75	-75	0	0	75
60-166-389-63105	COGS-GOLF BALLS	843	601	242	1,003	-160	930	666	264	1,322	-393	12,106
60-166-389-63120	COGS-CLOTHING	151	406	-255	335	-184	202	438	-236	335	-133	4,192
60-166-389-63135	COGS-MERCHANDISE	835	650	185	3,340	-2,505	909	715	194	6,466	-5,557	17,030
<b>COGS</b>		1,830	1,657	173	4,678	-2,848	2,041	1,894	147	8,123	-6,082	33,403

# Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 key acct title	April 2014 Period Activity				Year-To-Date Activity (FY 2015)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<b>COMMUNICATIONS</b>											
60-166-385-52205 TELECOM/INTERNET	526	696	-170	696	-170	1,247	1,748	-501	1,747	-500	11,523
COMMUNICATIONS	526	696	-170	696	-170	1,247	1,748	-501	1,747	-500	11,523
<b>CREDIT CARD FEES</b>											
60-166-388-52195 CREDIT CARD FEES	2,104	2,000	104	1,713	391	3,007	3,000	7	2,565	442	30,100
CREDIT CARD FEES	2,104	2,000	104	1,713	391	3,007	3,000	7	2,565	442	30,100
<b>DEPRECIATION</b>											
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	90,000
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	90,000
<b>EQUIPMENT R&amp;M</b>											
60-166-387-51180 GENERAL EQUIPMENT R/M	379	1,000	-621	412	-32	1,249	2,000	-751	1,413	-164	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	0	0	82	-82	0	0	0	82	-82	3,500
EQUIPMENT R&M	379	1,000	-621	494	-114	1,249	2,000	-751	1,496	-246	23,500
<b>GASOLINE</b>											
60-166-387-61185 GASOLINE-OIL-GREASE	0	100	-100	0	0	0	100	-100	0	0	18,000
GASOLINE	0	100	-100	0	0	0	100	-100	0	0	18,000
<b>GOLF ACADEMY</b>											
60-166-386-42210 SALARIES - TEMPORARY	375	0	375	0	375	750	0	750	0	750	9,000
60-166-386-46115 SOCIAL SECURITY ADMIN.	0	0	0	0	0	0	0	0	0	0	560
60-166-386-46120 MEDICARE ONLY	0	0	0	0	0	0	0	0	0	0	132
60-166-386-46125 ILL MUNI. RET. FUND	0	0	0	0	0	0	0	0	0	0	1,080
60-166-386-52290 MISC CONTRACTUAL	3,304	1,300	2,004	1,298	2,007	5,075	2,600	2,475	3,285	1,790	44,900
60-166-386-61155 SUPPLIES	305	300	5	0	305	305	300	5	0	305	1,450
60-166-386-62115 MISC COMPUTER	110	180	-70	0	110	110	360	-250	0	110	2,160
GOLF ACADEMY	4,095	1,780	2,315	1,298	2,797	6,240	3,260	2,980	3,285	2,955	59,282
<b>INTEREST EXPENSE</b>											
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 key acct title	April 2014 Period Activity				Year-To-Date Activity (FY 2015)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
<b>LIABILITY INSURANCE</b>											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,377	1,377	0	1,492	-114	2,755	2,755	0	2,984	-229	16,529
60-166-385-56110 INSURANCE DEDUCTIBLES	0	0	0	147	-147	0	0	0	147	-147	1,000
<b>LIABILITY INSURANCE</b>											
60-166-385-56110 INSURANCE DEDUCTIBLES	1,377	1,377	0	1,639	-261	2,755	2,755	0	3,131	-376	17,529
<b>MAINTENANCE SUPPLIES</b>											
60-166-387-61225 SEED & SOD	0	0	0	0	0	0	0	0	0	0	1,518
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	0	0	0	0	0	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	3,327	1,500	1,827	498	2,829	3,526	3,200	326	964	2,563	10,000
60-166-387-62135 SAFETY EQUIPMENT	0	50	-50	22	-22	209	50	159	22	187	1,280
60-166-387-64105 UNIFORMS/WORK	212	687	-475	380	-168	334	1,187	-853	504	-170	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	77	-77	0	500	-500	77	-77	1,500
<b>MAINTENANCE SUPPLIES</b>											
60-166-387-65105 TOOL PURCHASE/REPAIR	3,539	2,237	1,302	976	2,562	4,069	4,937	-868	1,566	2,503	24,230
<b>MANAGEMENT FEE</b>											
60-166-385-53180 VOG MANAGEMENT	0	3,490	-3,490	3,432	-3,432	0	6,981	-6,981	6,864	-6,864	41,884
<b>MANAGEMENT FEE</b>											
60-166-385-53180 VOG MANAGEMENT	0	3,490	-3,490	3,432	-3,432	0	6,981	-6,981	6,864	-6,864	41,884
<b>MARKETING</b>											
60-166-385-52215 MARKETING/ADVERTISING	2,900	1,000	1,900	205	2,695	3,268	1,250	2,018	280	2,988	23,000
<b>MARKETING</b>											
60-166-385-52215 MARKETING/ADVERTISING	2,900	1,000	1,900	205	2,695	3,268	1,250	2,018	280	2,988	23,000
<b>OTHER</b>											
60-166-385-52120 COMPUTER SOFTWARE	0	105	-105	0	0	175	465	-290	287	-112	1,985
60-166-385-52125 BANKING FEES	160	110	50	114	46	301	250	51	252	49	1,880
60-166-385-52200 POSTAGE	22	23	-1	19	3	36	41	-5	38	-2	315
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	850
60-166-385-54125 LEGAL COUNSEL - OTHER	0	4,000	-4,000	0	0	0	7,000	-7,000	0	0	12,100
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	875
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	0	0	0	0	0	0	1,500
60-166-385-61165 SUNDRY	10	10	0	10	0	10	1,010	-1,000	1,010	-1,000	1,760
60-166-385-62105 MISC COMPUTER	0	200	-200	0	0	0	200	-200	0	0	400
60-166-385-93125 MISCELLANEOUS	0	0	0	0	0	0	0	0	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	0	900	-900	0	0	0	1,850	-1,850	0	0	3,950

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	April 2014 Period Activity				Year-To-Date Activity (FY 2015)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
	60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0
60-166-387-52160 CLEANING SERVICE	430	700	-270	0	430	510	1,100	-590	0	510	5,650
60-166-387-52180 FORESTRY AND	0	0	0	0	0	0	0	0	0	0	1,750
60-166-387-52185 ANIMAL CONTROL	864	1,200	-336	1,201	-337	912	2,400	-1,488	1,295	-383	8,228
60-166-387-52290 MISC CONTRACTUAL	0	0	0	0	0	0	0	0	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	41	0	41	0	41	565
60-166-387-55110 IN SERVICE TRAINING	0	0	0	0	0	0	300	-300	0	0	3,000
60-166-388-52290 MISC CONTRACTUAL	271	670	-399	630	-359	329	720	-391	637	-307	2,645
60-166-388-55110 IN SERVICE TRAINING	369	0	369	0	369	369	0	369	0	369	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	0	0	0	0	0	850
60-166-388-61155 SUPPLIES	56	0	56	0	56	999	0	999	0	999	2,883
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	0	0	0	1,800
60-166-389-64105 UNIFORMS/WORK	25	600	-575	569	-544	329	600	-271	569	-239	1,700
<b>OTHER</b>	2,207	8,518	-6,311	2,543	-336	4,011	15,936	-11,925	4,088	-77	56,186
<b>POWER CART LEASE</b>											
60-166-388-74010 LEASE PAYMENT	5,500	5,550	-50	5,500	0	5,500	5,550	-50	5,500	0	33,300
<b>POWER CART LEASE</b>	5,500	5,550	-50	5,500	0	5,500	5,550	-50	5,500	0	33,300
<b>RANGE</b>											
60-166-388-61160 MISC. RANGE SUPPLIES	0	0	0	0	0	0	0	0	0	0	800
60-166-388-61250 RANGE BALLS	0	0	0	0	0	0	0	0	0	0	3,000
<b>RANGE</b>	0	0	0	0	0	0	0	0	0	0	3,800
<b>SHOP PAYROLL</b>											
60-166-385-42110 SALARIES - REGULAR	10,930	10,839	91	10,724	207	22,060	21,678	382	21,618	442	130,068
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	2,900
60-166-385-42610 EMPLOYEE BENEFITS	1,914	1,921	-7	1,799	115	3,829	3,842	-13	3,598	231	23,052
60-166-385-46115 SOCIAL SECURITY ADMIN.	671	672	-1	659	12	1,355	1,344	11	1,329	26	7,254
60-166-385-46120 MEDICARE ONLY	157	157	-0	154	3	317	314	3	311	6	1,886
60-166-385-46125 ILL MUNI. RET. FUND	1,234	1,300	-66	1,278	-44	2,492	2,600	-108	2,578	-86	15,600
60-166-388-42110 SALARIES - REGULAR	7,568	7,559	9	7,281	287	15,279	15,118	161	14,705	574	90,708
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	0	0	0	0	0	1,000
60-166-388-42210 SALARIES - TEMPORARY	2,871	5,829	-2,958	2,420	451	3,149	8,088	-4,938	3,110	39	82,159

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 key acct	sub1_title title	April 2014 Period Activity				Year-To-Date Activity (FY 2015)						
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
		60-166-388-42610	EMPLOYEE BENEFITS	3,495	3,444	51	3,297	198	6,989	6,888	101	6,594
60-166-388-46115	SOCIAL SECURITY ADMIN.	632	830	-198	571	60	1,111	1,439	-327	1,044	67	10,718
60-166-388-46120	MEDICARE ONLY	148	194	-46	134	14	260	337	-77	244	16	2,507
60-166-388-46125	ILL MUNI. RET. FUND	1,002	906	95	934	68	1,923	1,813	111	1,811	112	10,876
SHOP PAYROLL		30,623	33,651	-3,029	29,251	1,371	58,765	63,460	-4,695	56,943	1,822	420,056
<b>UTILITIES</b>												
60-166-387-52270	ELECTRICAL - LIGHT/AC	1,178	1,400	-222	0	1,178	2,269	2,700	-431	2,849	-580	26,900
60-166-387-52275	NATURAL GAS	1,880	800	1,080	801	1,078	1,880	2,000	-120	2,196	-317	10,000
UTILITIES		3,057	2,200	857	801	2,256	4,148	4,700	-552	5,045	-897	36,900
<b>WATER-SEWER-GARBAGE</b>												
60-166-387-52255	WATER AND SEWER	0	0	0	0	0	511	500	11	416	95	42,000
60-166-387-52260	GARBAGE SERVICE	0	200	-200	0	0	0	200	-200	0	0	1,400
WATER-SEWER-GARBAGE		0	200	-200	0	0	511	700	-189	416	95	43,400

Balance Sheet Detail  
Deferred Revenue  
    Cash Balance  
Due to VOG Report

## Deferred Revenue

### Glencoe Golf Club

For Period Ending 04/30/2014

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	552.00
60-166-600-24110	GIFT CERTS OUTSTANDING	8,867.21
60-166-600-24145	DEF REV-RESERVED STARTING TIME	189,845.00
60-166-600-24160	DEF REV GOLF OUTING	100.00
60-166-600-24175	DEF REV GOLF ACADEMY	14,427.14
Total Def. Rev.		<u>213,791.35</u>

## Cash Report

### Glencoe Golf Club

For Period Ending 04/30/2014

<b>Acct No</b>	<b>Description</b>	<b>Balance</b>
	<b>Balance Sheet</b>	
60-166-600-11111	CASH - NSCB	880,069.23
60-166-600-11190	IMET	205,182.24
60-166-600-11210	PETTY CASH	700.00
	Total	<u>1,085,951.47</u>



## Due To VOG Report

### Glencoe Golf Club

For Period Ending 04/30/2014

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	422,089.00
60-166-600-25105	INT PAYABLE ON ADVANCE	224,967.83
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
	Total	<u>1,607,062.94</u>

Friends of the Glencoe Golf Club

Monthly Report  
Cash Balance

## Monthly Report - Friends Glencoe Golf Club

For Period Ending 04/30/2014

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
<b>Operating Revenue</b>								
	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Operating Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Operating Expenses</b>								
65-170-395-52215	MARKETING/ADVERTISING	0.00	0.00	836.57	0.00	0.00	836.57	0.00
	Total Service Fees	0.00	0.00	836.57	0.00	0.00	836.57	0.00
	Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Service Expense	0.00	0.00	836.57	0.00	0.00	836.57	0.00
	Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Total Operating Expense	0.00	0.00	836.57	0.00	0.00	836.57	0.00
Operating Excess (Deficit)	0.00	0.00	(836.57)	0.00	0.00	(836.57)	0.00
65- 170- 395- 32805 INTEREST ON INVESTMENTS	0.43	0.00	0.95	0.81	0.00	1.76	0.00
Total Nonoperating Revenue	0.43	0.00	0.95	0.81	0.00	1.76	0.00
Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Activity	0.43	0.00	0.95	0.81	0.00	1.76	0.00
Total Excess (Deficit)	0.43	0.00	(835.62)	0.81	0.00	(834.81)	0.00
Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

## Cash Report - Friends

### Glencoe Golf Club

For Period Ending 04/30/2014

Acct No	Description	Balance
	<b>Balance Sheet</b>	
65-170-395-11111	CASH - NSCB	3,354.66
	Total	<u>3,354.66</u>